

David Axel Kurtz

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EDUCATION

University of Maine School of Law

Juris Doctor in Business and Technology Law

GPA: 3.381 (Cum Laude)

Portland, ME

Fall 2013 - Spring 2016

Bar passage: Maine (Summer 2016)

Hampshire College

Bachelor of Arts in Economics and Biology

GPA: 4.0

Amherst, MA

Fall 2006 - Spring 2010

Waynflete School

High School Diploma

Portland, ME

Spring 2005

PROFESSIONAL EMPLOYMENT

Business Consultant – David Kurtz Consulting, Inc.

2007-2013

- Part time during college; full-time during college summers and after graduation
- Founded and ran my own 360 consultancy. Focused on startups and startup-stage nonprofits.
- Business planning, including business plan writing / updating and short- and long-term strategic planning. Conducted strategic thinks with C-suite officers, employees, and boards of directors.
- Management consulting, primarily to CEOs and boards of directors. Included interpersonal strategizing, staffing solutions, hiring and firing, and improved relations with directors or executives.
- Grantwriting. Dozens of grants for nearly a dozen nonprofits. Work with executives to identify wants and needs; advise on practicality of projects and availability of funding; write grants; research potential funders; submit grants; monitor contact; receive and disburse funds; complete all reporting requirements
- Fundraising (for nonprofits): frontline fundraising; donor cultivation and relationship management; building and maintaining sustainable back-office systems; management of other fundraisers
- Fundraising (for for-profits): identifying potential funding vectors; building pitch decks; coaching founders; structuring and running successful Kickstarter campaigns.
- Public and media relations. Building web sites; writing site content, ad copy, press releases; arranging ad sharing with other orgs; alternative/guerrilla advertising.
- Event production. Liaising with vendors, advertisers, government (state and local), supporters (from one- to seven-figure donors), celebrities and special guests; volunteer recruitment and management.
- Business development. I found all my clients, won their business, and delivered in full.
- Self-direction. Managed complex projects for multiple clients. Overlapping deadlines. 90-hour weeks.

Lead Companion – Crotched Mountain Rehabilitation Hospital

2010-2013

- In a nutshell: I worked 14-hour shifts at a mental hospital so I could afford to be a consultant.
- During my tenure I addressed a number of glaring difficulties in the administration of the facility – all while not stepping on the toes of fiercely independent co-workers or comically insecure management. I managed to reverse the Nut Island Effect, leading to significant improvements in residents' lives.

STUDENT EMPLOYMENT

Student Attorney - Maine Attorney General (White Collar Crime)

Fall 2015

- Built prosecutions. Reviewed financial documents, discovery files, and memoranda from opposing counsel. Advised law enforcement and Maine Revenue Services. Conducted and assisted in trials, depositions, dispositional conferences, and plea bargains. Secured indictments before grand juries.
- Worked special projects for other assistant attorneys general. Topics included bankruptcy, cyber crime, child protective / parental rights, and diverse aspects of criminal law.
- Managed overlapping deadlines for many supervisors. Significant legal research and writing.

Student Attorney – Maine Refugee and Human Rights Clinic

Fall 2015

- Built asylum petitions from the ground up. Planned, mooted, and conducted dozens of hours of client interviews and counseling sessions. Drafted narratives, witness statements, country condition reports, expert testimony, and highly complex legal documents in a deadline-driven environment.
- Worked closely with fellow student attorneys. Participated in weekly case rounds and worked constantly in a collaborative atmosphere. Managed numerous deadlines. Kept time to the tenth.
- Proud and relieved to say that my primary client received asylum and is building a new life in America.

Research Assistant - Commander Kovit Talasophon (Royal Thai Navy)

Summer 2015

- Research, citations and editing for a comprehensive thesis on the historical development of the law of submarine warfare. Included elements of particular present relevance to Thai military developments.
- The Commander has defended his thesis and resumed service to his nation.

Legal Researcher - The Bicycle Coalition of Maine

Summer 2014

- Exhaustive legal research to support novel transportation legislation (LD1301). Subsequently joined the org's Board as chair of the Membership and Development Committee. Ran meetings, assigned and oversaw fundraising, frontline fundraising, coaching, short- and long-term strategic planning. Also volunteered at cycling events, including the Women's Ride and Bike Maine.

EDUCATIONAL ACCOMPLISHMENTS

LAW SCHOOL:

- Submitted three articles to journals:

The Civil Forfeiture of Cryptocurrencies.

The Regulatory Implications of Theorized Developments in Wireless Power Transfer Technology.

Submarine Cables and Casus Belli.

- Appellate Advocacy seminar. Named best oralist, class of 2016.
- Advanced Constitutional Law seminar. Presented on *Yates v. United States*, 574 U.S. ____ (2015).
- Ran unofficial TA sessions on criminal and constitutional law.
- Externship; clinical rotation; two research positions (discussed *supra*).

UNIVERSITY:

- Studied economics, biology, and history in a *profoundly* entrepreneurial atmosphere.
- The majority of my academic accomplishments were outside of listed courses and thus are not reflected in my transcript. This is common at Hampshire, and particularly true in my case.
- Wrote multiple theses. Subjects included: the doctrine of mutually-assured destruction in the face of small- and non-state nuclear proliferation; the conflict of religion and the military in foundational Indian politics; the economic causes of revolutions; Chinese economic reforms; probability analysis in finance.

- Performed novel research in biochemistry. Assembled research team; designed experiment; liaised with relevant faculty for different elements of the experiment; prepared findings for journal submission.
- Taught three college classes. Planned lessons, assignments, experiments; evaluated student performance; arranged for them to receive course credit; sought faculty review of my pedagogy.
- Founded four student groups; ran five more, including the largest on campus.
- Elected to student government; represented all off-campus students.
- Orchestrated and ran the largest protest in campus history; substantively changed college policy.
- Edited the newspaper, the student handbook, and the literary magazine (a college first).
- College record for independent studies completed (17. Previous record: 3.)

HIGH SCHOOL:

- Poet Laureate; editor of the literary magazine; Mock Trial co-captain; fencer

TESTS AND TRAINING

GRE: 162 Verbal (90%) : 150 Quant (40%) : 5.0 Writing (93%)

SAT: 780 Verbal (99%) : 680 Math (89%) : 790 Writing (99%)

Digital: Windows, Mac, Linux (Ubuntu, Mint, Arch; comfortable with command-line interface)

Legal research tools: LexisNexis, WestLaw, Bloomberg, Google Scholar, legislative libraries

Fundraising tools: Raiser's Edge, eTapestry, GuideStar funder databases

Office suite: Word, Excel, Powerpoint, of course

Medical training: EMT-B, CPR, sexual assault crisis counseling

Bar passage: Maine (July 2016). Sworn in November 2016. Maine Bar number 5805.

EXTRACURRICULARS

-Writer. Seven novels, fifteen novella, two collections of short stories, two plays.

-Traveler. Current footprint: 12 countries, 21 US states and territories.

-Maker. Taught courses in blacksmithing, woodturning, welding (MIG), and historical wood-finishing.

-Hiker. Peak-bagger. Cyclist. Bicycle tourist.